In Understanding Global Cultures, Fifth Edition, authors Martin J. Gannon and Rajnandini Pillai present the cultural metaphor “any activity, phenomenon, or institution with which the members of a given culture identify emotionally or cognitively” as a method for understanding the cultural mindsets of individual nations, clusters of nations, and even continents. The book shows how metaphors are guidelines to help outsiders quickly understand what members of a culture consider important. The fully updated Fifth Edition includes 31 nation-specific chapters, including a new Part XI on popular music as cultural metaphors, two completely new chapters on Vietnam and Argentina, revisions to all retained chapters, and a more explicit linkage between each cultural metaphor and current economic and business developments in each nation.

http://bit.ly/S0BL4u

The Blackwell Handbook of Cross-Cultural Management, Martin J. Gannon, Karen Newman, 2002, Business & Economics, 509 pages. This is the first handbook to provide an overview of the major theoretical perspectives in cross-cultural management and to look at how they can be applied to real-world.

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